



VISIONARY CONSULTING PARTNERS, LLC RECEIVES VETERAN INSTITUTE FOR PROCUREMENT INTERNATIONAL CERTIFICATION

Michael D. Thornton, Sr., Chief Operating Officer (COO) of Visionary Consulting Partners, LLC participated in the Veteran Institute for Procurement (VIP) International Program - held between March 14th-16th at The Bolger Center in Potomac, Maryland. This program was designed to enhance the Veteran business owners' understanding of the various steps and processes associated with government contracting, and also provided veteran-owned businesses with the tools to enter and/or expand their Federal and commercial contracting opportunities overseas. Aside from providing a priceless networking opportunity for Veteran small business owners, The Veterans Institute for Procurement (VIP) will help over two hundred (200) Veteran owned small business thrive in the government contracting market place.

On March 16, 2017, Visionary Consulting Partners, LLC was one of 47 businesses from 11 states plus the District of Columbia and Guam to graduate from the Veteran Institute for Procurement (VIP) INTERNATIONAL Program.

The first program of its kind in the nation, VIP INTERNATIONAL is conducted by subject matter experts from industry and government with a goal of accelerating the participants' success to enter and expand internationally through best business practices. Topics include: Contract negotiation strategies, understanding cultural differences, compliance and logistics, marketing, proposals, business development, program management and internal controls; and managing human resources. The program also provides participants a national network of veteran-owned small businesses that they can team with on opportunities or serve as mentors.

"Veterans are uniquely qualified to succeed globally given their experience in the military." We are honored to give back to the men and women who served our country by providing them with the necessary tools to accelerate their growth in the international marketplace." said Barbara Ashe, National Director of the Veteran Institute for Procurement.

VIP INTERNATIONAL is a three-day, 27-hour comprehensive certification program. Participants must have been in business for at least 3 years with a minimum of 3 full time employees, have experience performing on Federal government contracts as a prime and/or sub-contractor to a prime and be an owner, principal or C-level executive for a Veteran-Owned Small Business. With subject matter experts as instructors and at no cost to participants nationwide, VIP INTERNATIONAL is fully funded by the Montgomery County Chamber Community Foundation, SBA, State of Maryland, and its sponsors.

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For additional information, please visit www.NationalVip.org